



Dave Freudenthal  
Governor

# Wyoming Department of Transportation

*"Providing a safe, high quality, and efficient transportation system"*

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John F. Cox  
Director

## MEMORANDUM

TO: Wyoming Vehicle Dealers

FROM: Bob Stauffacher, Chief Compliance Investigator  
Support Services Division, Compliance & Investigation Section  
Wyoming Department of Transportation

DATE: February 5, 2010

SUBJECT: Statement of Manufacturer's Suggested Retail Price for Vehicle Sales

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**Effective January 1, 2010;** the definition of **Factory Price** under Wyoming Statute 31-1-101(a)(v), changed from 90% of the manufacturer's suggested retail price (MSRP) of the vehicle, including all improvements and modifications attached to the vehicle and all accessories and equipment; to now mean the **MSRP of the make, model and trim level (only)** of the vehicle, when new. This is the base price of the vehicle, and shall only include the equipment that comes standard with the particular "model" and "trim package." It does not include **ANY** other option outside the "model" or "trim package," including optional drivetrains or any other luxury option, etc.

Also effective January 1, 2010; Wyoming Statute 31-2-103(a)(iii)(C) requires vehicle dealers to provide a statement indicating the **MSRP** of the **make, model, and trim level** of the vehicle sold on **ANY new vehicle** sale made by a properly licensed Wyoming dealer. This includes **any** vehicle type sold by **any** vehicle dealer.

This statement is necessary in assisting the Counties in accurately determining **Factory Price** for vehicles that will be titled and registered in this state, to ensure consistency in calculating vehicle registration fees for Wyoming Residents.

In an effort to simplify the title application process and reduce the number of forms required, the **Statement of MSRP** has been incorporated into the Wyoming Sales/Use Tax Statement for Motor Vehicle Sales, which is prescribed by the Wyoming Department of Revenue. The Department of Revenue requires the use of this form with any vehicle sale in which Wyoming Sales Tax has not been collected. **Please do not use any old forms to determine value, such as any old version of an "Affidavit of Vehicle Valuation."**

For your convenience, we have included a copy of the most current version of the Wyoming Sales/Use Tax Statement for Vehicle Sales with this Memo. You may also obtain the form from the Wyoming Automobile Dealers' Association, at <http://wyoautodealers.org/>, or (307) 638-4455.

Please contact our office at (307) 777-3815 if you have any questions regarding this requirement. Your cooperation with this matter is greatly appreciated.